

MICHELLE D. GRIFFITH POB 2534 Sun Valley, ID 83353

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PROFILE

Focused, results oriented professional with significant international experience in managing both charitable and for-profit organizations. Increased funding for multiple non-profit organizations by 50% to 300%. Substantial relationship management experience with individual donors and corporations.

EXPERIENCE

Leadership: Provided direction for Board restructurings, endowment creation, Director Selection, development initiatives and management of volunteers and professional employees.

Vision: Recognized opportunities, developed/implemented strategic plans and delivered new initiatives and direction. Established grants, endowment fund, and capital development mechanisms.

Financial Management: Developed annual operating budgets and managed performance within budget.

Development: Using Russian art as a fundraising tool at auction, raised over \$2.5 million for various Russian charities. Founded co-operative educational institution for 40 elementary students.

CHARITABLE AFFILIATIONS

2006-2008 The Diema's Dream Foundation: Gala Chair
2006 Kidsave: Gala Chair
2003-2005 Operation Smile: Gala Chair
2002-2008 Anglo American School Moscow: Solicitations Chair and High School VP
1998-2002 The British School Caracas: PTO President and VP Board of Governors
1996-1998 Rosinka Co-op School: Founder and first president
1992-1996 Junior League of London: Various positions including membership and fundraising
1989-1991 Cleveland Children's Museum: Helped to establish friends organization.

WORK EXPERIENCE

1991-1994 BP International: Derivatives Trader London, UK
Traded fuel oil and jet fuel derivatives with exposure of up to \$8m.

1989-1991 BP Oil: Manager Network C-Stores Cleveland,
OH
Managed US national C-store product line, promotions and advertising programs.

1986-1989 BP Minerals America: Trader Salt Lake
City, UT
Traded copper and managed futures position of up to \$3m.

1984-1986 SOHIO Oil: Saleswomen Cleveland,
OH
Sold diesel fuel to national trucking companies in mid-western US.

EDUCATION

1980-1984 Wittenberg University. BA Economics Major